



## INSTRUCTOR

**David A. Aloise**  
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Aloise is founder and principal of Aloise & Associates, a consulting services firm providing advisory, training, and analytical services to bank and nonbank lenders and investors in the management of problem and high-risk assets.

His experience includes 20 years with BankBoston Corporation, where he held executive positions in the areas of C&I loan workout, real estate workout, and small business banking. He also served as instructor for BankBoston's Credit and Capital Markets training program and has been a guest lecturer for Harvard University, Boston College, and Boston University on such topics as banking, credit, lending, and turnaround management. His speaking engagements include conferences sponsored by *Inc. Magazine*, Turnaround Management Association, and Consumer Bankers Association.

Aloise graduated with a B.S. in finance/accounting from Boston College and attended the National Commercial Lending Graduate School at the University of Oklahoma. He has also taken various courses at Boston University's Law School, the New England Law Institute, and New York University.