



## INSTRUCTOR

**Michael E. Hendren**  
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Hendren has over 25 years of banking experience including commercial real estate lending, corporate and middle-market commercial lending, and loan rehabilitation and workout. Currently, he is Senior Vice President/Financial Advisor at Pinnacle Financial Partners in Nashville, Tennessee where he is responsible for commercial real estate lending and portfolio management. Accordingly, his instruction is from the perspective of a practitioner with heavy emphasis on anecdotal experience. Previously, Hendren was Senior Vice President of First Tennessee Bank, responsible for underwriting and managing construction, acquisition, and intermediate term financing for income producing real estate in Middle Tennessee. Hendren is a faculty member of The Risk Management Association, The Graduate School of Banking, The Pacific Coast Banking School, and The Southeastern School of Advanced Commercial Lending and has conducted real estate lending seminars for state banking associations in Louisiana, Illinois, Michigan, Ohio, and New Jersey. Hendren attended the University of Tennessee where he earned his bachelor's, master's and J.D. degrees.