



## INSTRUCTOR

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Johnson is executive vice president and senior consultant with Bankers Management, Inc., a bank consulting firm. He has over 25 years of experience in the banking industry, serving as group vice president for South Trust Bank of Georgia, and then as senior vice president and senior loan officer for Citizens Trust Bank of Atlanta. He has managed several loan portfolios at regional and community banks, representing a cross section of loan types, including consumers, high net worth individuals, small businesses, partnerships, associations, non-profit organizations, medium to large corporate companies and multi-national corporations. During his banking career, Johnson developed the selling, lending, and credit skills of numerous loan officers. He established a training career by teaching classes and by leading seminars on various banking topics for several associations throughout the nation. Johnson has a B.A. degree in accounting from Morehouse College and an M.B.A. in finance from John Carroll University. He is a graduate of the Prochnow Graduate School of Banking at the University of Wisconsin and received a Graduate Certificate in Bank Management Studies from the Wharton School of Business. He is also a Certified Cash Manager.