Welcome to “Chapter Chatter”!
A newsletter just for chapters! A place to find out what's new or to be acknowledged for your hard work.

Highlighting chapters' success can boost the energy of peers. Chapter Chatter keeps chapters in the loop of what's to come, chapter highlights for the quarter, and also new happenings at RMA HQ. We would like to give a big shout out to our newsletter naming contest winners Jennifer Welch (Carolinas-Virginias Chapter) and Jennifer Barnett (Mid-South Chapter).

In this issue:
- Chapter Checklist & Reminders
- Chapter Highlights
- Charitable Chapters

**Chapter Checklist & Reminders**

- **File Taxes by January 15th** for chapters with an 8/31 year end.
- **Conduct a mid-year review** by March 15, 2019.
- **Now is the time to start thinking about class selections** for fiscal 2019-2020. Please be on the lookout for the education mailing early next year. The Education Planner deadline is April 30, 2019.
- **The Article Writing Competition is Open Now!** Submission Deadline: June 7, 2019
  - Submit entries to ashuman@rmahq.org or fax to 215-446-4100
- **Don't forget to sign up your MGAM liaisons** for the new fiscal. Recruiting now lightens the stress later. Target = 5 recruits total per chapter.
- **Be sure that your chapter is using the most current logos** on all flyers, communications, social media & websites. Please contact Damaly if you need the updated version for your chapter.

**Please be sure to submit site location forms as soon as possible** for your upcoming scheduled open enrollment classes. Please contact Terri for submissions or further information.

- **Calls you may have missed** (Recordings available under Chapter Resources at rmahq.org)
  - West and Mountain West - Nov. 15 (next call on March 21 at 4:00 p.m.)
  - Northeast, Midwest and MidAtlantic - Nov. 7 (next call on March 20 at 4:00 p.m.)
  - South Central and Southeast - Nov. 7 (next call on March 20 at 4:00 p.m.)
  - Regional Chapters (Texas, Mid-South, Carolinas-Virginias, Florida) - Nov. 28 (next call on March 27 at 4:00 p.m.)
  - Young Professional Chairs Call - Oct. 17 (next call on April 17 at 11:00 a.m.)
  - Chapter Audio Chats: Chapter Bylaws, Taxes, Insurance and Document Repository - Nov. 29 (next call is Education on February 28 at 3:00 p.m.)
Chapter Highlights

2017–2018 Platinum Chapters

Kansas  St. Louis  Wisconsin  East Central PA  Maine  New England  Philadelphia  Southern New Jersey  Vermont  Carolinas-Virginias

Charlotte  Central Texas  Gulf Coast  North Texas  Oklahoma  Texas  Los Angeles  Orange County  Puget Sound

Top 5 most attended open enrollments from September through December 2018.

Mountain West Region

Western Region
Spokane Chapter - Writing the Credit Analysis on 10/22 with 24 registrants.

Western Region
Hawaii Chapter - Construction Loan Management on 10/2 with 23 registrants.

South Central Region
Gulf Coast Chapter - Writing the Credit Analysis on 9/21 with 23 registrants.

South Central Region

Open Enrollment Held Rate Comparison

<table>
<thead>
<tr>
<th>Region</th>
<th>2017 – 2018 (through 11/30/17)</th>
<th>2018 – 2019 (through 11/30/18)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mid-Atlantic</td>
<td>60.00%</td>
<td>81.82%</td>
</tr>
<tr>
<td>Midwest</td>
<td>38.89%</td>
<td>43.75%</td>
</tr>
<tr>
<td>Mountain West</td>
<td>56.67%</td>
<td>70.00%</td>
</tr>
<tr>
<td>Northeast</td>
<td>87.5%</td>
<td>100.00%</td>
</tr>
<tr>
<td>South Central</td>
<td>66.67%</td>
<td>80.00%</td>
</tr>
<tr>
<td>Southeast</td>
<td>64.52%</td>
<td>76.67%</td>
</tr>
<tr>
<td>Western</td>
<td>51.72%</td>
<td>44.44%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>58.17%</td>
<td>68.87%</td>
</tr>
</tbody>
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Charitable Chapters This Quarter

- **Minnesota Chapter**: YP Annual Holiday/Networking Event featuring charity **LIFE TIME Foundation** benefiting local school districts with mission of healthier school food on December 11.
- **Orange County Chapter**: Holiday Mixer featuring a gift drop off for a local **Boys & Girls Club** on November 28.
- **Kansas Chapter**: Member Appreciation Event featuring charity **Center of Hope** food/toiletries collection on December 6.
- **Hawaii Chapter**: Annual Holiday Membership Mixer & Karaoke featuring canned goods drop off for the **Hawaii Food Bank** on December 12.
- **Triad Chapter**: Holiday Market - WIB 8th Annual Event featuring **Toys for Tots** toy collection on December 14.

Chapter Development Team

In an effort to better serve our chapters and members, we have realigned our departments. We now have a new Chapter Development team which will be led by Laura Ridner.

- **Lisa McBride** - Director, Professional Development, lmcbride@rmahq.org
- **Laura Ridner** - Associate Director, lridner@rmahq.org
- **Anna Shuman** - Associate Manager, ashuman@rmahq.org – Please contact Anna with questions regarding the following items: Chapter Planning Guide, available resources, speaker requests, chapter governance and Academic Program.
- **Terri Garner** - Seminar Coordinator, tgarner@rmahq.org – Please contact Terri with questions related to Open Enrollments including host site forms, participant lists, cancelation and extension requests.
- **Damaly Brown** - Chapter Administration, dkbrown@rmahq.org – Please contact Damaly with questions related to chapter websites, requests for membership reports, requests for chapter supplies (fliers and brochures) and chapter resources.
- **Jonah Schiavo** - Intern

Also please be sure to forward any general inquiries to the RMA Chapters shared mailbox rmachapters@rmahq.org if you are unsure on who to contact.