In preparation for its 2015 Third-Party/Vendor Risk Management Survey, RMA’s Third-Party Risk Management Round Table Steering Committee created definitions to improve clarity in the area of vendor and non-vendor third-party programs and practices. The definitions below cover all types of third-party relationships.

<table>
<thead>
<tr>
<th>General Definition</th>
<th>Non-Vendors</th>
<th>Vendors</th>
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<tbody>
<tr>
<td>An entity, including individuals and affiliates, that has a business relationship with the institution or its customers, and is not itself a customer. Third-party relationships include:</td>
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<tr>
<td>&quot;Non-vendor&quot; third-party relationships, which are typically acquired by a business line/segment directly, not through a sourcing/procurement function. Financial remuneration, if applicable, for &quot;non-vendor&quot; third-party relationships is typically rendered outside of Accounts Payable processes. These third-party relationships may be managed solely by a business line/segment, or in conjunction with a corporate third-party risk management function.</td>
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<tr>
<td>&quot;Vendor&quot; third parties, which are service providers/vendors that provide a product or service to the institution. These &quot;vendor&quot; third-party relationships are typically sourced through a sourcing/procurement process. Payment is typically rendered by Accounts Payable.</td>
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The Steering Committee, with valuable contributions from RMA member institutions, developed a list of nineteen (19) categories and fifty-two (52) subcategories of non-vendor relationships. The list of 19 categories was published in the July-August 2016 edition of The RMA Journal after consideration by the Steering Committee as a service to RMA members. The list was first published as part of an article titled “Third-Party Risk Management Round Table - The Power of Collaboration” by Linda Tuck Chapman.

RMA members may use the list of non-vendor relationships below for their benefit:

1. Analysts and Advisors
2. Agents
3. Affiliates
4. Affinity Relationships
5. Alliances and Partnerships
6. Brokers
7. Correspondent Banking
8. Counterparties
9. Debt Underwriters, Securitization, Trustees
10. Financial Product Providers
11. Financial Market Utilities (FMUs)
12. Government and Special-Purpose Entities (GSEs)
13. Indirect Lending
14. Joint Marketing and Co-branding
15. Rating Agencies
16. Services
17. Tenants
18. Trade Associations
19. Wholesale Banking

The Third-Party/Vendor Risk Management group meets in person twice a year (February and September). With any questions please contact: Sylwia Czajkowska, Associate Director/Operational Risk, RMA at (215)446-4071 or sczajkowska@rmahq.org