

**AGRICULTURE—Soybean Farming NAICS 111110**

**Current Data Sorted by Assets**

**Comparative Historical Data**

						<b>Type of Statement</b>		
	1	1	2	1	2	Unqualified	10	15
		4	1			Reviewed	8	5
2	2	4				Compiled	10	5
5	11	6	1			Tax Returns	25	31
9	9	23	13	3	2	Other	39	44
	<b>21 (4/1-9/30/16)</b>		<b>81 (10/1/16-3/31/17)</b>				<b>4/1/12-3/31/13</b>	<b>4/1/13-3/31/14</b>
	<b>ALL</b>		<b>ALL</b>				<b>ALL</b>	<b>ALL</b>
<b>0-500M</b>	<b>500M-2MM</b>	<b>2-10MM</b>	<b>10-50MM</b>	<b>50-100MM</b>	<b>100-250MM</b>	<b>NUMBER OF STATEMENTS</b>		
16	23	38	17	4	4		92	100
%	%	%	%	%	%	<b>ASSETS</b>	%	%
20.7	17.6	10.1	5.5			Cash & Equivalents	11.7	11.8
17.9	12.7	23.3	15.8			Trade Receivables (net)	14.8	18.5
8.5	13.8	11.1	11.6			Inventory	13.3	13.9
7.5	7.5	5.5	8.9			All Other Current	4.2	2.9
54.7	51.6	50.0	41.8			Total Current	44.0	47.1
33.4	40.9	40.0	48.3			Fixed Assets (net)	46.6	41.5
3.2	4.7	4.2	5.0			Intangibles (net)	3.2	4.2
8.1	2.7	5.8	4.9			All Other Non-Current	6.2	7.3
100.0	100.0	100.0	100.0			Total	100.0	100.0
						<b>LIABILITIES</b>		
30.2	13.1	9.5	9.8			Notes Payable-Short Term	24.7	16.9
3.1	7.2	4.5	2.0			Cur. Mat.-L.T.D.	5.4	3.9
4.8	5.9	12.6	5.2			Trade Payables	8.0	11.0
.0	.1	.1	.4			Income Taxes Payable	.4	.2
12.7	18.0	13.4	13.4			All Other Current	7.7	9.9
50.9	44.4	40.1	30.7			Total Current	46.2	41.9
41.7	39.8	27.8	14.0			Long-Term Debt	31.3	29.6
.0	.0	.1	.2			Deferred Taxes	.3	.3
14.2	5.5	5.2	1.7			All Other Non-Current	4.7	4.4
-6.7	10.4	26.8	53.3			Net Worth	17.5	23.9
100.0	100.0	100.0	100.0			Total Liabilities & Net Worth	100.0	100.0
						<b>INCOME DATA</b>		
100.0	100.0	100.0	100.0			Net Sales	100.0	100.0
						Gross Profit		
95.8	91.5	86.6	82.8			Operating Expenses	88.7	84.9
4.2	8.5	13.4	17.2			Operating Profit	11.3	15.1
.9	2.1	5.5	.9			All Other Expenses (net)	4.1	4.3
3.3	6.4	7.9	16.3			Profit Before Taxes	7.2	10.9
						<b>RATIOS</b>		
3.4	5.6	2.5	2.6			Current	2.3	2.5
2.3	1.4	1.2	1.4				1.3	1.5
.2	.4	.8	.6				.6	.9
2.5	4.8	1.8	1.2			Quick	1.7	1.8
1.5	.8	.8	.5				.7	.8
.0	.0	.2	.1				.2	.3
0	0	0	0	0	0	Sales/Receivables	0	0
0	0	17	21.3	36	10.1		13	28.8
10	37.3	31	11.9	41	8.8	63	5.8	
							43	8.5
							49	7.5
						Cost of Sales/Inventory		
						Cost of Sales/Payables		
21.0	3.6	5.9	3.5			Sales/Working Capital	5.5	5.3
42.5	15.0	26.5	14.9				16.5	18.4
-17.1	-4.4	-37.3	-13.2				-10.9	-59.6
	9.9	19.8	41.4			EBIT/Interest	13.3	20.0
(15)	3.8	(23)	5.8	(15)	9.9		(79)	3.6
	-1.1	1.5	1.8				1.2	(76)
							1.2	6.0
.2	.2	.2	.4				.5	1.7
.8	1.0	.9	.9			Fixed/Worth	.5	.3
-1.2	UND	7.9	1.3				1.5	1.1
.4	.5	1.1	.3				NM	8.9
2.0	2.9	3.2	.8			Debt/Worth	.7	.7
-2.6	-25.0	24.2	3.8				2.2	1.8
	50.5	106.7	38.1				NM	15.7
(17)	9.0	(32)	31.8	(16)	11.0	% Profit Before Taxes/Tangible	68.3	80.1
	2.2	15.8	5.1			Net Worth	(69)	14.6
130.5	14.0	16.3	12.0				2.9	(81)
28.3	3.2	6.2	8.3			% Profit Before Taxes/Total	17.7	23.8
-12.3	-3.6	1.0	4.8			Assets	6.6	8.2
102.6	37.9	51.9	19.2				1.2	2.6
32.7	4.2	10.0	2.3			Sales/Net Fixed Assets	19.7	35.1
12.0	1.0	.5	.4				4.7	6.0
16.8	4.0	3.6	2.0				1.2	1.8
7.8	1.2	1.6	.7			Sales/Total Assets	2.9	3.5
4.6	.6	.3	.3				1.6	2.0
.9	1.3	1.1	1.8				.8	.7
(10)	2.1	(15)	5.1	(28)	3.1	(12)	3.7	
3.7	8.2	15.9	8.9			% Depr., Dep., Amort./Sales	1.4	.9
							(68)	2.8
							10.6	(71)
							8.7	8.7
						% Officers', Directors'	3.6	1.9
						Owners' Comp/Sales	(16)	7.1
							9.7	(33)
							9.7	6.6
<b>38353M</b>	<b>63284M</b>	<b>479902M</b>	<b>371143M</b>	<b>586405M</b>	<b>2112366M</b>	Net Sales (\$)	<b>2530579M</b>	<b>1949715M</b>
<b>3807M</b>	<b>26581M</b>	<b>171615M</b>	<b>373546M</b>	<b>268857M</b>	<b>730244M</b>	Total Assets (\$)	<b>1523964M</b>	<b>1254570M</b>

**AGRICULTURE—Soybean Farming NAICS 111110**

**Comparative Historical Data**

**Current Data Sorted by Sales**

			Type of Statement						
25	20	7	Unqualified	1	1	1			4
20	13	5	Reviewed		1	1	3		
13	10	8	Compiled	2	2	1	2		
34	42	23	Tax Returns	10	6	4	2	1	
63	74	59	Other	11	9	5	9	10	15
<b>4/1/14-3/31/15 ALL</b>	<b>4/1/15-3/31/16 ALL</b>	<b>4/1/16-3/31/17 ALL</b>		<b>21 (4/1-9/30/16)</b>			<b>81 (10/1/16-3/31/17)</b>		
			NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER
155	159	102		24	17	12	14	16	19
%	%	%	<b>ASSETS</b>	%	%	%	%	%	%
11.9	16.9	12.5	Cash & Equivalents	12.4	14.0	8.7	15.6	12.3	11.7
16.8	14.3	18.3	Trade Receivables (net)	.7	18.8	22.6	14.1	34.8	26.3
12.0	10.3	11.9	Inventory	11.7	10.1	12.8	15.9	2.0	18.6
3.1	6.7	6.5	All Other Current	4.1	5.6	10.3	4.0	11.9	5.4
43.8	48.3	49.2	Total Current	29.0	48.5	54.4	49.6	61.0	62.1
40.1	39.4	38.6	Fixed Assets (net)	62.1	44.0	37.2	38.1	29.2	13.0
7.5	4.4	6.2	Intangibles (net)	3.7	2.7	2.2	5.3	5.3	16.5
8.6	8.0	5.9	All Other Non-Current	4.9	4.8	6.2	7.0	4.6	8.4
100.0	100.0	100.0	Total	100.0	100.0	100.0	100.0	100.0	100.0
			<b>LIABILITIES</b>						
17.9	10.6	13.4	Notes Payable-Short Term	13.9	17.8	17.1	11.4	12.2	9.0
4.2	3.2	4.4	Cur. Mat.-L.T.D.	2.3	11.9	2.2	6.5	1.8	2.2
9.8	7.6	8.1	Trade Payables	.7	2.6	13.5	6.1	16.8	13.1
.3	.1	.1	Income Taxes Payable	.0	.0	.0	.2	.1	.5
14.7	10.0	13.8	All Other Current	7.9	13.7	9.5	26.1	16.0	13.2
46.9	31.5	39.9	Total Current	24.8	46.1	42.2	50.4	47.0	38.0
28.0	31.0	30.3	Long-Term Debt	44.0	52.8	36.1	19.1	6.5	17.8
.2	.1	.2	Deferred Taxes	.0	.0	.0	.3	.0	.9
4.3	5.1	5.7	All Other Non-Current	16.6	.6	1.5	7.3	1.8	1.4
20.7	32.3	23.9	Net Worth	14.6	.5	20.2	22.9	44.7	41.9
100.0	100.0	100.0	Total Liabilities & Net Worth	100.0	100.0	100.0	100.0	100.0	100.0
			<b>INCOME DATA</b>						
100.0	100.0	100.0	Net Sales	100.0	100.0	100.0	100.0	100.0	100.0
			Gross Profit						
85.4	87.8	88.1	Operating Expenses	82.4	90.7	91.8	88.8	89.2	89.2
14.6	12.2	11.9	Operating Profit	17.6	9.3	8.2	11.2	10.8	10.8
4.1	4.7	3.6	All Other Expenses (net)	9.0	2.2	1.3	.5	.2	4.4
10.4	7.6	8.3	Profit Before Taxes	8.6	7.0	6.9	10.7	10.5	6.4
			<b>RATIOS</b>						
2.5	3.1	2.9		7.0	2.6	2.5	3.7	2.8	3.3
1.2	1.5	1.4	Current	1.4	1.4	1.2	1.2	1.4	1.4
.4	.8	.8		.2	.2	.4	.7	1.1	1.1
1.6	2.0	2.4	Quick	2.4	2.5	1.0	3.1	2.7	2.6
.7	.9	.7		.4	.2	.4	.6	1.1	.9
.2	.3	.2		.0	.1	.1	.2	.7	.5
<b>0</b> UND	<b>0</b> UND	<b>0</b> UND		<b>0</b> UND	<b>0</b> UND	<b>5</b> 77.7	<b>0</b> UND	<b>15</b> 23.9	<b>9</b> 38.7
<b>18</b> 20.1	<b>11</b> 33.2	<b>8</b> 48.6	Sales/Receivables	<b>0</b> UND	<b>0</b> UND	<b>25</b> 14.5	<b>13</b> 28.2	<b>36</b> 10.2	<b>36</b> 10.1
<b>42</b> 8.6	<b>43</b> 8.5	<b>38</b> 9.5		<b>0</b> UND	<b>11</b> 32.1	<b>46</b> 7.9	<b>32</b> 11.3	<b>69</b> 5.3	<b>62</b> 5.9
			Cost of Sales/Inventory						
			Cost of Sales/Payables						
7.1	5.5	5.0		3.0	6.7	8.4	9.1	4.3	4.6
32.3	16.8	24.1	Sales/Working Capital	68.5	31.5	21.6	32.4	19.6	14.9
-5.5	-23.6	-30.1		-5.4	-4.5	-8.5	-7.5	134.7	106.5
20.6	13.4	23.2		8.5	7.6	12.6	15.8	143.9	188.4
(123)	7.0 (107)	4.3 (68)	EBIT/Interest	(12)	1.4 (10)	4.0 (10)	3.4 (12)	6.6 (11)	19.8 (13)
1.6	1.2	1.2		-1.1	.5	.0	1.2	9.3	3.6
20.0	8.5		Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D						
(18)	5.1 (17)	4.0							
2.6	1.3								
.4	.2	.2	Fixed/Worth	.6	.2	.2	.3	.1	.1
1.2	1.0	.9		3.1	1.0	1.1	1.1	.6	.5
37.4	3.8	8.5		-13.0	UND	13.9	NM	1.0	1.0
.7	.5	.5	Debt/Worth	.2	.6	1.1	.3	.4	.9
2.3	1.7	2.3		3.2	2.8	2.7	1.7	1.3	3.1
-31.6	8.4	25.5		-24.5	-3.1	23.4	NM	6.9	10.2
65.8	53.8	107.8	% Profit Before Taxes/Tangible Net Worth	57.1	342.0	75.7	112.9	163.8	149.5
(115)	25.6 (137)	26.1 (80)		(16)	7.6 (12)	45.1 (10)	24.5 (11)	81.1 (15)	33.5 (16)
6.7	4.6	7.4		-2.3	6.3	-4	12.0	9.9	10.6
21.7	22.2	17.6	% Profit Before Taxes/Total Assets	7.7	28.3	10.8	30.4	36.3	17.3
6.2	6.2	7.3		3.2	7.9	2.2	11.0	11.3	7.6
1.3	.2	-2		-4.4	-9.4	-4.0	-1.0	7.6	3.5
26.1	51.1	35.3	Sales/Net Fixed Assets	4.3	48.5	109.1	32.0	121.0	119.3
7.3	9.0	9.4		1.0	5.5	12.2	13.8	18.7	27.0
1.3	.9	1.0		.1	.6	.6	1.0	7.8	7.4
3.3	3.4	4.6	Sales/Total Assets	1.0	7.8	3.7	4.3	6.8	4.7
1.6	1.5	1.8		.5	2.9	1.7	2.3	3.9	2.0
.6	.5	.6		.1	.4	.5	.8	1.7	.9
1.3	.8	1.3	% Depr., Dep., Amort./Sales	4.4	1.9		.8		.2
(110)	3.3 (102)	3.8 (67)		(20)	10.3 (11)	3.2	(11)	1.2	(10)
9.0	13.0	8.8		20.4	6.0		4.9		2.9
1.3	1.8	2.3	% Officers', Directors' Owners' Comp/Sales						
(36)	2.9 (44)	5.5 (20)							
7.7	10.4	8.4							
<b>4848921M</b>	<b>3837107M</b>	<b>3651453M</b>	Net Sales (\$)	<b>14634M</b>	<b>28913M</b>	<b>51227M</b>	<b>96972M</b>	<b>251379M</b>	<b>3208328M</b>
<b>2901122M</b>	<b>2626365M</b>	<b>1574650M</b>	Total Assets (\$)	<b>52607M</b>	<b>26088M</b>	<b>73350M</b>	<b>108496M</b>	<b>123623M</b>	<b>1190486M</b>