

AGRICULTURE—Soybean Farming NAICS 111110

Current Data Sorted by Assets

Comparative Historical Data

						Type of Statement		
						Unqualified	15	25
						Reviewed	5	20
						Compiled	5	13
						Tax Returns	31	34
						Other	44	63
							4/1/13-3/31/14	4/1/14-3/31/15
						ALL	ALL	ALL
						NUMBER OF STATEMENTS	100	155
						ASSETS	%	%
						Cash & Equivalents	11.8	11.9
						Trade Receivables (net)	18.5	16.8
						Inventory	13.9	12.0
						All Other Current	2.9	3.1
						Total Current	47.1	43.8
						Fixed Assets (net)	41.5	40.1
						Intangibles (net)	4.2	7.5
						All Other Non-Current	7.3	8.6
						Total	100.0	100.0
						LIABILITIES		
						Notes Payable-Short Term	16.9	17.9
						Cur. Mat.-L.T.D.	3.9	4.2
						Trade Payables	11.0	9.8
						Income Taxes Payable	.2	.3
						All Other Current	9.9	14.7
						Total Current	41.9	46.9
						Long-Term Debt	29.6	28.0
						Deferred Taxes	.3	.2
						All Other Non-Current	4.4	4.3
						Net Worth	23.9	20.7
						Total Liabilities & Net Worth	100.0	100.0
						INCOME DATA		
						Net Sales	100.0	100.0
						Gross Profit		
						Operating Expenses	84.9	85.4
						Operating Profit	15.1	14.6
						All Other Expenses (net)	4.3	4.1
						Profit Before Taxes	10.9	10.4
						RATIOS		
						Current	2.5	2.5
						Quick	1.8	1.6
						Sales/Receivables	20	18
						Cost of Sales/Inventory	49	42
						Cost of Sales/Payables		
						Sales/Working Capital	5.3	7.1
						EBIT/Interest	18.4	32.3
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	-59.6	-5.5
						Fixed/Worth	20.0	20.6
						Debt/Worth	(76)	6.0
						% Profit Before Taxes/Tangible Net Worth	(123)	7.0
						% Profit Before Taxes/Total Assets	1.9	1.6
						Sales/Net Fixed Assets	.3	.4
						Sales/Total Assets	1.1	1.2
						% Dep., Dep., Amort./Sales	8.9	37.4
						% Officers', Directors' Owners' Comp/Sales	.7	.7
						Net Sales (\$)	1.8	2.3
						Total Assets (\$)	15.7	-31.6
							80.1	65.8
							(81)	32.3
							(115)	25.6
							9.9	6.7
							23.8	21.7
							8.2	6.2
							2.6	1.3
							35.1	26.1
							6.0	7.3
							1.8	1.3
							3.5	3.3
							2.0	1.6
							.7	.6
							.9	1.3
							(71)	3.1
							(110)	3.3
							8.7	9.0
							1.9	1.3
							(33)	3.3
							(36)	2.9
							6.6	7.7
10203M	59841M	304611M	600281M	141379M	208361M	1949715M	4848921M	
2489M	27238M	105749M	291351M	218849M	283776M	1254570M	2901122M	

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Comparative Historical Data

Current Data Sorted by Sales

			Type of Statement						
20	7	7	Unqualified	1	1				5
13	5	8	Reviewed	1		3	2		2
10	8	4	Compiled					1	
42	23	23	Tax Returns	5	13	2	2	1	
74	59	30	Other	8	5	1	4	4	8
4/1/15-3/31/16	4/1/16-3/31/17	4/1/17-3/31/18		8 (4/1-9/30/17)			64 (10/1/17-3/31/18)		
ALL	ALL	ALL		0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER
159	102	72	NUMBER OF STATEMENTS	13	21	6	9	8	15
%	%	%	ASSETS	%	%	%	%	%	%
16.9	12.5	15.5	Cash & Equivalents	16.9	10.7				17.8
14.3	18.3	17.8	Trade Receivables (net)	6.6	15.0				27.8
10.3	11.9	12.1	Inventory	5.0	10.7				17.0
6.7	6.5	5.8	All Other Current	3.3	4.3				4.2
48.3	49.2	51.2	Total Current	31.8	40.7				66.8
39.4	38.6	37.0	Fixed Assets (net)	54.6	48.8				16.1
4.4	6.2	4.8	Intangibles (net)	.7	2.9				13.4
8.0	5.9	7.0	All Other Non-Current	12.9	7.6				3.6
100.0	100.0	100.0	Total	100.0	100.0				100.0
			LIABILITIES						
10.6	13.4	16.6	Notes Payable-Short Term	36.7	16.9				9.1
3.2	4.4	6.4	Cur. Mat.-L.T.D.	17.3	3.5				2.7
7.6	8.1	12.9	Trade Payables	13.5	6.3				16.6
.1	.1	.1	Income Taxes Payable	.0	.0				.3
10.0	13.8	11.8	All Other Current	6.1	13.0				10.7
31.5	39.9	47.8	Total Current	73.7	39.8				39.4
31.0	30.3	28.6	Long-Term Debt	26.7	39.3				28.5
.1	.2	.2	Deferred Taxes	.0	.0				.6
5.1	5.7	4.4	All Other Non-Current	1.0	7.9				.2
32.3	23.9	18.9	Net Worth	-1.4	13.1				31.3
100.0	100.0	100.0	Total Liabilities & Net Worth	100.0	100.0				100.0
			INCOME DATA						
100.0	100.0	100.0	Net Sales	100.0	100.0				100.0
			Gross Profit						
87.8	88.1	89.3	Operating Expenses	85.5	84.1				93.8
12.2	11.9	10.7	Operating Profit	14.5	15.9				6.2
4.7	3.6	3.0	All Other Expenses (net)	10.6	1.4				2.4
7.6	8.3	7.6	Profit Before Taxes	3.9	14.5				3.8
			RATIOS						
3.1	2.9	2.5		.8	4.2				3.5
1.5	1.4	1.1	Current	.6	1.2				1.8
.8	.8	.6		.1	.3				1.1
2.0	2.4	2.0	Quick	.4	2.9				2.6
.9	.7	.6		.2	.9				1.1
.3	.2	.2		.0	.1				.7
0 UND	0 UND	0 UND	Sales/Receivables	0 UND	0 UND				6 64.1
11 33.2	8 48.6	14 25.9		0 UND	1 596.6				45 8.1
43 8.5	38 9.5	46 8.0		7 49.7	41 8.9				59 6.2
			Cost of Sales/Inventory						
			Cost of Sales/Payables						
5.5	5.0	8.1	Sales/Working Capital	-88.4	4.9				5.0
16.8	24.1	34.0		-4.7	17.2				13.9
-23.6	-30.1	-7.9		-1.3	-8.1				54.5
13.4	23.2	27.6	EBIT/Interest		47.4				35.9
(107)	4.3 (68)	5.6 (56)		(17)	14.1			(14)	5.3
	1.2	.6			2.3				.6
8.5			Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D						
(17)	4.0								
1.3									
.2	.2	.1	Fixed/Worth	.0	.1				.1
1.0	.9	.7		1.7	.9				.5
3.8	8.5	6.8		31.9	4.8				3.3
.5	.5	.7	Debt/Worth	.7	.2				.9
1.7	2.3	2.2		23.4	1.1				2.3
8.4	25.5	41.1		-2.3	NM				12.2
53.8	107.8	68.0	% Profit Before Taxes/Tangible Net Worth		74.3				25.7
(137)	26.1 (80)	30.9 (56)		(16)	19.3			(12)	16.6
	4.6	3.2			7.6				-9.4
22.2	17.6	28.5	% Profit Before Taxes/Total Assets	3.7	27.8				11.5
6.2	7.3	5.2		.2	10.6				7.4
.2	-.2	-.1		-4.0	2.7				-1.8
51.1	35.3	97.6	Sales/Net Fixed Assets	UND	114.5				64.7
9.0	9.4	14.5		1.3	2.1				33.7
.9	1.0	1.2		.1	.6				5.9
3.4	4.6	3.4	Sales/Total Assets	1.8	3.1				3.4
1.5	1.8	1.6		.7	1.4				2.4
.5	.6	.6		.1	.4				1.2
.8	1.3	.9	% Depr., Dep., Amort./Sales		1.4				
(102)	3.8 (67)	3.2 (46)		(14)	6.6				
	13.0	9.5			15.7				
1.8	2.3	2.2	% Officers', Directors' Owners' Comp/Sales						
(44)	5.5 (20)	3.8 (14)							
	10.4	6.5							
3837107M	3651453M	1324676M	Net Sales (\$)	6812M	37711M	25293M	62732M	145673M	1046455M
2626365M	1574650M	929452M	Total Assets (\$)	28875M	79010M	14324M	46590M	131981M	628672M